



CITY COMMISSION MEETING CITY OF ST. PETE BEACH

155 Corey Avenue
St. Pete Beach, FL 33706

Tuesday, January 26, 2021
4:00 PM

Call to Order
Pledge of Allegiance
Roll Call

REGULAR MEETING

1. Interview of Candidates for District 2 Commissioner Vacancy
 - a. Interview of Candidates for the District 2 Commissioner Vacancy**
Interview of the two candidates who have submitted a letter of interest and resume to fill the vacant District 2 Commissioner Seat.
 1. Rachel Ciliberti
 2. Mark Grill
2. Adjournment

APPEAL: In accordance with 286.0105, Florida Statute (Notices of meetings and hearings must advise that a record is required to appeal), if a person decides to appeal any decision made by this committee, board, agency, or commission with respect to any matter considered at this meeting or hearing, he or she will need a record of the proceedings, and that, for such purpose, he or she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

AMERICANS WITH DISABILITIES ACT (ADA): In accordance with the Americans with Disabilities Act and Florida Statutes, if any person with a disability defined by the ADA needs special accommodation to participate in this proceeding, then not later than two business days prior to the proceeding, he or she should contact City Hall at (727) 367-2735.

The public is cordially invited to attend this meeting.

All agenda material is available for review at City Hall or www.stpetebeach.org.

**St. Pete Beach City Commission
Agenda Report**

Issue Considered: Interview of Candidates for the District 2
Commissioner Vacancy

Date: January 26, 2021

Prepared By: Amber LaRowe, City Clerk

Through: Amber LaRowe, City Clerk

Summary of Issue: The following is a suggested format for interviewing the
two candidates to fill the vacant District 2
Commissioner seat:

1. Candidates will be interviewed in alphabetical order according to the last name.
2. Opening comments from the candidates.
3. Questions and answers from the Commission.
4. Closing comments from the candidate.

Candidates not being interviewed will wait in the City Clerk's Office.

Funding: NA

Requested Motion:

- Attachments:**
1. Ciliberti Resume
 2. Grill Resume



Candidate Name: Rachel Ciliberti

Address: 400 64th Avenue, #1102, St. Pete Beach

Registered Voter: Yes, in St. Pete Beach

Length at Residence: Over one-year

Amber LaRowe

From: Rachel Ciliberti <rachelac1@me.com>
Sent: Thursday, January 14, 2021 11:34 AM
To: Amber LaRowe
Subject: District 2 Commissioner Application
Attachments: District 2 Commissioner CV.docx.doc; District 2 Commissioner Cover Letter.docx



CAUTION: This message has originated from **Outside of the Organization**. **Do Not Click** on links or open attachments unless you are expecting the correspondence from the sender and know the content is safe

Hello Amber,

Happy New Year!

Please find attached my Cover Letter and CV for the District 2 Commissioner position. Let me know if there is any other information you required.

Thank you,

Rachel Ciliberti
rachelac@verizon.net
(813) 382-5600

January 18, 2021

Amber LaRowe, City Clerk
City of St. Pete Beach
155 Corey Avenue
St. Pete Beach, FL 33706



Dear City Council Members,

Upon learning that you will soon be appointing a person to fill the vacant District 2 council seat, I was eager to contact you with my interest. I believe my experience aligns with the position's needs and requirements.

As a successful Global Operations Manager for a Fortune 500 Corporation for over 20 years, I have a well-rounded skill set in organizational, financial, and program management, as well as effective communication, negotiation, collaboration skills. As an operations manager, I have prepared and managed budgets and budget cuts, implemented programs and policies, improved processes, and addressed issues and risks. Also, in my global capacity, I have had to communicate and work closely with many different cultures and personalities, and am comfortable in adjusting my style to obtain a mutually respectful and successful outcome.

St. Pete Beach has been my favorite place to visit when I first moved to the Tampa area in 1998. I recently moved to the beach full-time in November 2019, and now as a St. Pete Beach resident, I would love to bring my experience, skills, and talents to this wonderful beach community.

Thank you for your time and consideration.

Sincerely,

Rachel A. Ciliberti

Rachel A. Ciliberti



Summary

Highly effective operations manager who excels in managing complex programs and policies, developing and managing tight budgets, streamlining operations, and building strong relationships. Ability to establish lasting relationships throughout career with diversified perspectives, multi-task in a high-stress, dynamic environment while providing excellent customer service.

Specialties

- Global Business Operations
- Budget Setting and Financial Management
- Cost Savings & Reduction
- Project development and management
- Process Improvement
- Analytical thinking
- Communications and Negotiations

Professional Experience

IBM Corporation, Tampa, FL

Global Operations Program Manager, Tampa, FL

1998-2020

- Identified, implemented, and managed several cost cutting programs. This governance resulted in a 20% savings to our IT budget in 2019.
- Successfully developed and managed a department budget of \$18M and reported on performance against budget each quarter. Attained budget each year, as well as met all reduction targets.
- Developed a program and governance process to classify and track all indirect labor resources, resulting in the ability to reduce redundancy and cost.
- Led a program to close all activities and transfer resources out of under-performing and high-risk countries within one of our divisions. The first year's savings was more than \$1M, the following year's savings was tripled. In addition, exiting out of low performing accounts reduced continued risk to overall gross profit, as well as to direct cost savings.
- Managed the global deployment of multiple business dashboards across seven geographies. Developed and managed the organizational change activities for these tools, including stakeholder communications, risk assessment/tolerance analysis, end user testing and training plans, and adoption metrics. The dashboards became the standard for all project health and financial status reporting, used by account teams, as well as executives.
- Established and led a formal Global Governance Committee, which initiated, deployed, and supported a Global Project Startup policy and process. Their efforts included tracking and reporting policy compliance which resulted in an 65% increase in the use of the Project Startup process.
- Conducted more than 20 contract performance reviews for client accounts in Southwest Europe. Identified risks to the contractual and financial obligations, client satisfaction, and process and delivery team effectiveness, as well as implemented and documented corrective actions and managed to closure.
- Recognized as a subject matter expert in the area of project management processes and maturity resulting in consulting opportunities, and field support for proposal development and presentations to clients.
- Taught numerous project management classes for IBM project managers, consultants, and non-profit organizations.
- Led the efforts to submit IBM's Project Management Center of Excellence (PM/COE) for an industry award. Out of a field of more than 40 applicants from nearly every continent and including state and federal agencies, major nonprofit organizations, and Fortune 1000 companies, IBM's PM/COE was selected as the 2010 PMO of the Year.

- Authored and published an article entitled "Using Project Portfolio Management to Improve Business Value". The article was published on IBM's developer Works website, on an external website, DevX, and published in a Derivative Book on "Project Portfolio Management" written at the Magnus School of Business (MSB) in India.
- Developed and implemented a methodology and procedures for managing the Independent Software Vendor (ISV) relationships.
- Led an international team of 70+ IT professionals responsible for the implementation of a Customer Care and Billing solution in a startup telephone company in Rio de Janeiro, Brazil. Managed this account for one year and was able to identify and contract for an additional \$20M of growth opportunities based on the client's current business issue and future needs.

Education

- Masters of Science (Project Management) - The George Washington University, Washington, DC
- Bachelors of Science (Business Administration) - Shorter College, Rome, Georgia

Professional Certification

- Certified Project Management Professional (PMP) - Project Management Institute (PMI)
- Licensed Realtor



Amber LaRowe

From: G M <grilloost@yahoo.com>
Sent: Tuesday, January 19, 2021 5:01 PM
To: Amber LaRowe
Subject: Candidate Submission - Interim City Commissioner for District 2
Attachments: Grill Resume January 2021.pdf

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Amber, please confirm receipt of the below. Thank you.

Commissioners:

Please find my letter of interest and resume for the position of Interim City Commissioner for District 2 in St. Pete Beach. Per the posted advertisement, I do meet the required technical qualifications:

- I have been a full-time resident of the City of St. Pete Beach District 2 for a period of one (1) year prior to November 13, 2020
- I am a qualified voter of Pinellas County
- I am qualified under the Constitution and laws of the State of Florida to hold the office

My experiences in St Pete Beach and during my professional career also make me a qualified candidate for the position.

I have been very fortunate to live in several parts of the U.S. and world and to visit many others places. But after all of these moves I chose to set permanent roots in St. Pete Beach. In addition to residing in a community I believe that one needs to "live" in it, to be an active participant to make it successful and a great place to be. I have been doing so, and also encourage my friends and neighbors to get involved. A community can only be successful if the residents have a true desire to make it better and participate in it.

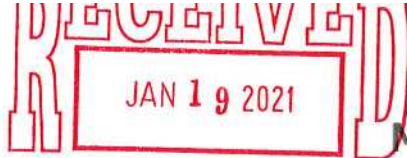
As you can see from the attached resume, my extensive global career with IBM provided me with a broad perspective of organizations and processes, leadership of large and diverse organizations, as well as financial and managerial skills.

Many of these roles were in complex working environments, and some required negotiation and close collaboration with local and national level organizations, politicians, and executives to achieve win-win solutions.

I am also involved with various civic activities in and around St Pete Beach. I began these shortly after my wife and I moved here in April 2017. Over the past few years I have become familiar with what's happening in St Pete Beach, the issues, challenges, successes and future direction. And as you know besides being a member of the City Planning Board I also attend and actively participate in many of the City Commission meetings.

I hope to be able to join the City Commission, and thank you in advance for your consideration. Please contact me with any questions or areas needing clarification. I look forward to speaking with you in person on January 26.

Mark Grill
6454 2nd Palm Pt, St Pete Beach, FL 33706
(727) 308-9623



MARK J. GRILL

grilloost@yahoo.com

St Pete Beach, FL

727-308-9623

By: *alarone*

CIVIC ACTIVITIES

U.S. Census Bureau

3Q 2020

Enumerator for 2020 Census. Collected field survey data in Pinellas County, primarily in St Pete Beach.

3 Palms Pt Neighborhood Homeowners Association: President

2/2020 - Present

City of St Pete Beach, Florida: Planning Board Member

1/19 - Present

Pinellas County Supervisor of Elections: Assistant Clerk, Poll / Election Worker

2018 – Present

Support positions during various elections at SPB polling location and at Pinellas County Election HQ.

St Pete Beach Classic: Volunteer Course Marshall

2018, 2019, 2020

Beach Clean-Up

Ongoing

Volunteer with *Keep Pinellas Beautiful* and self-initiative.

IBM CORPORATION

Finance Business Controls, IBM Middle East HQ, Dubai, UAE, St Pete Beach, Florida

8/14 - 8/17

Controls leader and advisor for geography. Provided leadership for the Risk and Internal Controls program across the Middle East, Africa, Turkey and Pakistan. Lead team of controls professionals to deploy and evaluate controls posture. Developed and implemented annual risk-based review plan with recommendations for improvements. Extensive travel across the region. Remote support from St Pete Beach, Florida from May to August 2017.

Key Achievements:

- Maintained strong internal controls posture with excellent audit results.
- Built a risk-aware culture of controls and enhanced processes to identify emerging risks.
- Geography coordination for integrity education and training initiatives.

Project Manager, Infrastructure Integration, IBM Middle East HQ, Dubai, UAE

3/13 - 7/14

Responsible for geography-wide infrastructure integration initiatives with focus on geographic expansion in Africa. Supported business growth via cross-functional involvement while balancing compliance and business needs. Extensive country travel.

Key Achievements:

- Identified various Africa-wide issues including immigration, travel, and financial treatment of internal assets. Highlighted risks and established teams to drive corrective actions.
- Drove build of new Customer Innovation Centre in Lagos, Nigeria.
- Led fixed assets coordination across countries. Conducted multiple region-wide education sessions.

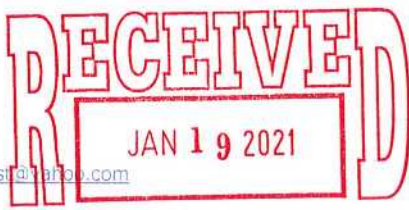
Executive for Shared Services, IBM Malaysia, Petaling Jaya, Malaysia

1/11 - 2/13

Responsible for management system, infrastructure support, and related activities for 20 internal shared services centers (2k+ employees). Key member of team that negotiated with Malaysia government to establish new Global Delivery Center (GDC). Provided leadership, perspective and advice for the \$300M, 3000 new employees investment. Frequently presented IBM's transformation journey and shared services model to customers and professional organizations. Received recognition and award from Malaysia Country Prime Minister.

Key Achievements:

- Deployed management system and drove integration. Improved environment, provided career path and leadership development. Implemented metrics to provide insights and analysis covering support functions (e.g. HR, Recruiting, Real Estate). Deployed initiatives that significantly reduced attrition.
- Established processes to forecast real estate requirements. Fit-out and opened new offices to support business growth.



MARK J. GRILL

St Pete Beach, FL

727-308-9623

By: alanwe

CFO/Director of Finance, IBM Malaysia, Petaling Jaya, Malaysia

10/07 - 1/11

(Dual responsibilities w/previous role for 6 months). Financial executive responsible overall performance of domestic operations and oversight to the 20 internal shared services centers in Malaysia. Advisor to leadership and sales teams on financial and business matters. Regularly backed-up Country Managing Director. Received positive Internal Audit results.

Key Achievements:

- Implemented actions to achieve business objectives and resolved long-term customer issues.
- Improved control posture through reviews and reinforcement of business ethics in all activities.
- Developed a positive, close working relationship with all internal functions and regional teams.

Manager of Finance Business Controls, Asia Pacific HQ, Singapore

1/05 - 4/08

(Dual responsibilities w/previous role for 3 months). Internal controls leader and business advisor for geography. Lead team of controls professionals to deploy and test controls posture. Developed and implemented annual risk-based review plan with improvement recommendations to senior executives. Member of global controls strategic planning steering committee. Asia-wide focal point for Sarbanes Oxley activities with deployments in Korea, Australia, India and ASEAN. Prepared General Manager's updates to IBM Board of Directors. Extensive country travel. Received Leadership and other awards.

Key Achievements:

- Implemented reengineering initiatives to simplify controls process and assessments.
- Geography-wide controls leader for divestitures of Personal Computer and Printer Divisions.
- Regional coordinator for integrity education and training initiatives with 99+% completion rates.

CFO/Director of Finance, IBM Indonesia, Jakarta, Indonesia

8/01 - 3/05

(Dual responsibilities w/previous role for 3 months). Financial executive and only expatriate employee. Responsible for financial and support activities. Represented IBM to government and international bodies including World Bank, IMF, Tax Bureau, Director General of Customs, and AMCHAM. Advisor to employee pension fund. Successfully led company recovery efforts during 3-month business disaster with no interruption to customers and recovered business disruption insurance. Regularly backed-up Country General Manager.

CFO/Director of Finance, Hailiang Storage Products, Shenzhen, P.R. China

2/00 - 7/01

Finance leader at 80% IBM-owned, \$500M technology manufacturing Joint Venture company. Accountable to external board of directors for financial performance and activities. Responsible for all site financial operations including general accounting, disbursements, tax, treasury, cost accounting, fixed assets property control and accounting, payroll and internal controls. Routinely backed-up General Manager.

CFO/Director of Finance, IBM Tech Products, Futian FTZ, Shenzhen, P.R. China

12/98 - 1/00

Provided financial leadership to IBM's first wholly owned manufacturing facility in China. Responsible for financial activities and processes in support of the worldwide hard disk drive component OEM business. Managed financial activities for construction of new \$50M+ manufacturing facility. Represented the company to PRC government bodies on financial and logistics matters.

ADDITIONAL IBM POSITIONS

- Manager, WW Subsystem Storage Logistics, San Jose, CA	12/97 - 12/98
- Controller, North American Distribution, Boulder, CO	8/95 - 11/97
- Manager Internal Controls, International Distribution Center, Boulder, CO	11/94 - 7/95
- Senior Business Controls Consultant, Corporate HQ, Somers, NY	6/94 - 11/94
- Internal Audit Manager-North America, Corporate HQ, White Plains, NY	7/91 - 6/94
- Manager, Intercompany Accounting Operations, Tarrytown, NY	9/89 - 7/91
- Internal Auditor, Corporate HQ, World Trade Manufacturing & Development	2/86 - 8/89
- Programmer Analyst, Financial Systems, Corporate HQ, Tarrytown, NY	7/84 - 1/86

EDUCATION

State University of New York at Binghamton

- Master of Business Administration (Concentration: Management Information Systems)
- Bachelor of Science in Accounting

January 2021

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